



Practice Day

1-day intensive negotiation training



Only those who constantly practise, will internalise new behaviour patterns! The participants practise within-depth negotiations, or their own cases, strengthen their acquired know-how and that way secure a transfer into practice:

- Exchange of experiences while implementing acquired practical tools
- 3 realistic practical cases to work on, strategically prepare and negotiate together
- Live analysis through reliable video-feedback
- Additional confidence and assertiveness for negotiations

Target group

Exclusively for former participants of »Effective Business Negotiations« who want to further deepen their negotiation know-how and apply it to hands-on exercises.

This training is also available in German: Praxistag

Contact us. We will be delighted to advise you.

We are happy to advise you on the perfect training for you.

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